

# ABC Helps Organizations Thrive In Challenging Times

## TEAM OF TECHNOLOGY EXPERTS DRIVE SUCCESS

Whether it's managed print services or unified communications, finding solutions that help organizations of all sizes to thrive has been the cornerstone of ABC Enterprises since 1973.

The commitment to innovation has propelled the office technology firm through aggressive growth and opportunities. The company, 100% employee-owned since 2001, continues to post strong profits, acquire new businesses, and add to its team of over 315 employees, despite economic challenges.

"ABC Enterprises met and exceeded all of our classroom audio-video needs," said Brian Johnson, director of media services at Hamline University. "They continually set the standard for providing audio-video solutions for us now and in the future."

ABC's leadership team has transformed what started as a small typewriter dealer into a leading technology and office equipment company that now has 11 offices in the Upper Midwest. The company specializes in everything from data networking and security to print and document management to digital video conferencing and surveillance.

"ABC provided us with a process that is well thought out with clear steps for us to follow," said Paul Kozak, director of budgets, acquisitions and inventory at the University of St. Thomas. "The end result is a managed print program that clearly defines costs from the highest level at the university down to the individual."

From planning and design through installation and support, ABC has a team of experts in the St. Louis area that eliminate pain points, lower costs, and improve efficiency. In addition to experienced sales specialists for each product, ABC also has 150 certified engineers and technicians to provide support.

"We are really proud of our team of over 60 sales, service and support specialists in the St. Louis area," said Jeff Gau, ABC CEO. "They care about our customers, our company and this community."



ABC Enterprises's Sales Team: (from left) Julie Gau, Randy Lindstedt, Sabrina Amberg, Sara Schmidt and Brett Lichtenberg.

ABC Enterprises 953 Westgate Dr., Suite 101  
St. Louis, MO 63031 www.ABCE.com  
314.651-6100



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Full Page Sample (left)

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